

INVITATION TO EXHIBITORS



international metal & steel trade fair
for southeast asia

25 – 27 OCT 2016

Jakarta International Expo
Kemayoran • Indonesia

a robust integrated
platform for the
metal and steel industries



www.indometal.net

Jointly organized by:

wakeni Exhibition & Convention Expert
PT.WAHANA KEMALANIAGA MAKMUR


Messe
Düsseldorf
Asia

ONE-STOP

**Procurement, Sourcing and Networking
Platform for the Metal and Steel Industries**



Jointly organized by Messe Düsseldorf Asia and PT Wahana Kemalaniaga Makmur (WAKENI), indometal 2016 will present an impressive mix of machinery and product showcases ranging from foundry technology, casting products, metallurgy to thermo process technology.

Why indometal 2016?

At the height of Indonesia's booming metal and steel sectors and as the region's leading producer, top global leaders and leading local players will benefit from:

- **indometal's** ability to attract leading international metal businesses – mirroring Indonesia's draw as the rising forefront of the region's metal and steel industries.
- **indometal's** timely staging comes at a time where steel demand is expected to soar further following the formation of the AEC (ASEAN Economic Community).
- **indometal's** buildup of global expertise from Messe Düsseldorf's internationally renowned trade fairs **GIFA**, **METEC**, **THERMPROCESS** and **NEWSCAST**.
- **indometal's** stellar show line-up will capture market opportunities from rising market demand in the region, as well as Indonesia's robust domestic prospects in the metal and steel sectors.

A Look Into Indonesia's Thriving Market Potential

→ Highlights on Indonesia

- *It is ranked as the fastest growing market in the ASEAN region*
- *Indonesia's economy is set to become the world's 7th largest by 2020*
- *Steel demand is expected to grow by 4.0% in 2016*

→ Growth Areas

Automotive Steel



Indonesia's targeted production of 1.61 million cars and is presently the second largest auto producer in the region, thus creating new opportunities for steel manufacturers in the automotive industry.

Stainless Steel



Rising affluence in Indonesia will open doors for manufacturers of quality stainless steel appliances, cutlery and cooking utensils, as well as providers of stainless steel ovens, shelving, cabinets, counters and trolleys for the medical and hospitality industry.

Construction Steel



Indonesian steelworks will benefit from rising construction activity. Domestic steel consumption grew by 1.5% to 12.7mn tonnes in 2013, after recording double digit growth in 2012, according to Indonesia Steel Industry Report – 2014



indometal's Importance in Elevating Indonesia's Prominence in the Global Metal Industry Arena

The participation of some of Indonesia's top metal and steel industry performers prove the country's rising capabilities to compete on a global stage. With the country having an abundance of natural resources, Indonesia definitely has a lot to offer to the global economy, especially in relation to the steel and metal resources. In line with Indonesia's vision to become one of the strongest industrial nations by 2020, indometal will continue on its growth path to effectively contribute toward the realization of the vision.

Sources:

Euromonitor 2014, Jakarta Globe / The Structure and Prospects of the Indonesian Steel Industry 2013, Organisation for Economic Co-operation and Development / Global Business Guide Indonesia, 8 September 2014

PRODUCT RANGE

→ Metallurgical Technology

- Plant and Equipment for Processing Prime and Raw Materials / Iron and Steel Making / Non-Ferrous Metal Production / Casting and Pouring of Molten Steel and Non-Ferrous Metals / Shaping of Steel and Non-Ferrous Metals
- Plant and Systems for Environmental Protection and Disposal, Gas Purification
- Measurement and Test Technology
- Information Processing
- Miscellaneous Equipment for Metallurgical Plants and Rolling Mills
- Steel Mills
- Non-Ferrous Metal Works

→ Foundry Machinery, Equipment and Supplies

- Casting Machinery and Pouring Equipment
- Melting Process
- Refractories Technology
- Pattern and Die Making
- Moulding and Core Making
- Moulding Sands
- Gating and Feeding
- Knock-Out, Fettleing and Finishing
- Transportation and Storage

→ Semi-Finished and Finished Products

- Raw Materials / Metallic Charge Materials
- Sheet Metal / Tubes / Wire & Cable
- Ferrous Castings
- Non-Ferrous Metal Castings
- Forged Parts / Extrusion Press Parts / Upset Forgings
- Sinters

→ Thermo Process Technology

- Industrial Furnaces, Industrial Heat Treatment Plants and Thermal Processes for Precious Metals
- Ores
- Ferrites
- Hard Metals
- Non-Ferrous Metals

- Steel and Iron
- Components, Equipment and Other Supplies
- Gas Generation (Inert and Reaction Gas, Regeneration Included)
- Furnace Engineering Materials
- Process Material
- Heat-Insulation and Refractory Material
- Handling and Transmission Technology
- Manipulating
- Measuring Instruments and Components
- Controlling and Automatisation
- Maintenance

→ Accessories and Components

- Flanges
- Connecting Pieces (Straight and Elbows)
- Mountings (Brackets)
- Fittings
- Pipe Couplings
- Tube Repair Elements
- Tube and Pipe Manipulation
- Pipe Protection Caps
- Flange Protection Caps
- Thread Protectors
- Pumps
- Valves
- Valves Components and Parts
- Other Accessories and Components

→ Tubes

- Tube Manufacturing Machinery
- Pipeline and OCTG Technology
- Profiles and Machinery (See Semi-Finished and Finished Products)



LOOK BACK AT 2014 EDITION

Key Success Facts

296
local &
international
market leaders
from 26 countries

70%
of exhibiting
companies
come from
outside Indonesia

15%
increase in
floor space
across 3
exhibition halls



**National
Groups & Pavilions**
from Austria, China,
Germany, Italy, Taiwan

Synergistic Seminars
by experts from
leading industry
associations & exhibitors

*indometal opened abundant opportunities to
foreign investors and local companies to invest in
Indonesia's robust metal and steel sectors*

"Indonesia's metal industry will see vast progress with high technology injections. Through indometal, VDMA will support German companies seeking to share their expertise and technologies with local companies here"

Mr Winfried Resch

VDMA – The German Engineering Federation

"This is a good opportunity for newcomers to set up new foundry and work hand-in-hand with local companies to increase supply in the domestic market."

Mr Iben Rifa
President Director
Haltraco

"This second edition of indometal has grown to be a bigger exhibition from its first edition, with more visitors and buyers attending the show. We expect growth in the metal industry following the establishment of the AEC in 2015, and will definitely join indometal again in 2016."

Mr Adam A. Bachtiar

GM Sales and Business Developer
PT. Octo Corindo Sarana

"We are pleased to be at indometal for the second time. With the increasing demand in Indonesia, DISA will provide state of the art technology, assisting and helping the industry to become market leaders within the automotive sector."

Mr Thomas Bloch
General Sales & Product Manager
DISA Industries A/S

VISITOR TARGET GROUPS



→ By Industry

- Mining, Metal, Metallurgical Industries (Iron, Steel, Magnesium, Aluminium and Other Metal Industries)
- Metal Components and Products Manufacturing
- Industrial Applications (Oil and Gas, Power, Petroleum, Petrochemical)
- Manufacturing and Processing (Machinery, Equipment)
- Material Testing and Inspection
- Ship Building and Marine Engineering
- Automotive, Aerospace, Logistics and Transportation
- Building and Construction
- Electrical, Electronics Manufacturing
- IT and Telecommunications
- Education and Vocational Institutions (Technical Colleges, Training Centres, Tertiary Institutions, Academics, R&D Professionals)
- Government Organizations and Agencies
- Industry Associations

→ By Job Function

- Government Officials, Senior Executives
- Top Corporate Management (Board Members, Chief Executive Officers, Directors)
- Managers and Officers (Manufacturing, Production, Plant, Operations, Sales, Purchasing, Procurement, Marketing and Administration, Material Handling)
- Engineers and Professionals (Production and Design Engineers, Engineers (Mechanical, Electrical and Electronic), Architects, Industrial Designers, Advisors, Consultants, Analysts, Design and Consultancy Services)

For more information, visit www.indometal.net

IMPORTANT DATES

22 – 24 OCT 2016 ▶ Stand Construction

25 – 27 OCT 2016 ▶ Trade Fair Period

28 OCT 2016 ▶ Dismantling

Join us at indometal 2016

**BOOK YOUR
SPACE NOW!**

www.indometal.net



For booking enquiries, please contact our team at:

Within Indonesia

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Supported by:

- Ministry of Industry, Republic of Indonesia
- Ministry of Trade, Republic of Indonesia
- The Indonesian Iron & Steel Industry Association (IISIA)
- Federation of Indonesian Metalworks & Machinery Industries Association (GAMMA)
- Association of Metalwork and Machinery (ASPEP)
- Indonesian Foundry Industries Association (APLINDO)
- Indonesian Foundrymen's Association (HAPLI)
- Indonesian Aluminium Extruders Association (APRALEX)
- Indonesian Electric Cable Manufacturers' Association (APKABEL)
- Indonesian Automotive Parts & Components Industries Association (GIAMM)
- Indonesian Chamber of Commerce and Industry (KADIN)
- Indonesian Exhibition Companies Association (IECA)

Messe Düsseldorf / Organizer of:



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